

Health and Life Sciences

Health care today involves a complicated network of federal law and regulation capturing medical product development approval, product and service coverage and reimbursement by Medicare and Medicaid, and the delivery of care. BGR's Health and Life Sciences Practice has earned a reputation of excellence by helping clients navigate politics and policy.

We are proud to represent a range of health care providers, trade associations, and innovative companies. Clients large and small depend on BGR for its distinctive knowledge of the health care policy and the regulatory landscape in the U.S. Congress and executive branch. Our practice comprises individuals who have been in senior decision-making roles in government and involved in multiple legislative and regulatory policy battles. Through our unparalleled understanding of how the policy, process, politics, and people involved impact outcomes, we consistently provide our clients timely insight, analysis, and strategic counsel. We also effectively advocate on their behalf, whether it be on industry-wide matters or company-specific priorities.

To better serve our clients, BGR has established two bipartisan health care lobbying working groups within our Health and Life Sciences practice: the FDA & Public Health Working Group and the Access & Reimbursement Working Group.

PRACTICE HEADS



CHAIRMAN, CEO
BOB WOOD
bwood@bgrdc.com

Bob helps lead the Health and Life Sciences practice and has led numerous campaigns for public policy efforts, using his state and federal experience to engage lawmakers and activate grassroots and community-based support. Prior to joining BGR, Bob served as Chief of Staff for Tommy Thompson, Secretary of Health and Human Services (HHS), where he managed the daily operations of the agency with oversight of the Centers for Medicare and Medicaid Services, Centers for Disease Control, the Food and Drug Administration, Health Resources and Services Administration, and the National Institutes for Health.



PRACTICE CO-HEAD
**BRENT
DEL MONTE**
bdelmonte@bgrdc.com

Brent helps clients, particularly life science companies, achieve their objectives with the Federal government. Prior to joining BGR, Brent was the Senior Vice President for Federal Government Relations at BIO, where he spent a decade as the trade association's lead lobbyist. He also served as a Counsel for the House Energy and Commerce Committee to cover FDA matters, spearhead the passage of the initial Medical Device User Fee Act (MDUFA) and manage other bills impacting the medical technology sector.



PRACTICE CO-HEAD,
GROUP CO-LEAD
REMY BRIM MASON
rbrim@bgrdc.com

Remy primarily focuses on policy matters pertaining to novel FDA-regulated products and technologies. She previously served as Senior FDA Policy Advisor to Senate HELP Committee Ranking Member Patty Murray (D-WA), where she led negotiations for Senate Democrats on all FDA-related legislation. Remy holds degrees in microbiology and molecular genetics as well as a doctorate in pharmacology.

Health and Life Sciences Team

The **FDA & Public Health Working Group** advises and represents a wide range of biopharmaceutical, medical technology, consumer product, and food companies, as well as trade associations, with legislative and regulatory policy matters pertaining to the Food and Drug Administration (FDA), the Drug Enforcement Administration (DEA), the National Institutes of Health (NIH), the Centers for Disease Control and Prevention (CDC), and other government entities with scientific and public health missions.

The **Access & Reimbursement Working Group** works with organizations such as provider groups and medical product manufacturers, as well as other leading companies and trade associations throughout our nation's health care delivery system. The team works on all policy matters pertaining to the Centers for Medicare and Medicaid Services (CMS) as well as the state and federal commercial insurance marketplace. Additionally, this team works directly with CMS to provide client insights on how to ensure patient access to important treatments and services.



PRINCIPAL,
GROUP CO-LEAD
DAN FARMER
dfarmer@bgrdc.com

Dan focuses on product coverage and payment policy matters. Prior to joining BGR, Dan led federal advocacy efforts for the Cleveland Clinic after spending a number of years in various roles within the Centers for Medicare & Medicaid Services (CMS). His health policy career began on Capitol Hill, working for former-Rep. Zack Space (D-OH) on the Energy and Commerce Committee.



PRINCIPAL,
GROUP CO-LEAD
ROBB WALTON
rwalton@bgrdc.com

Robb joined BGR after spending nearly five years as the Senior Health Policy Advisor and Counsel for Sen. Bill Cassidy (R-LA), where he managed the health policy team and developed the Senator's health care agenda, including proposals relating to private health insurance as well as Medicaid and Medicare reforms.



PRINCIPAL,
GROUP CO-LEAD
JOHN STONE
jstone@bgrdc.com

John primarily focuses on regulatory policy matters impacting FDA-regulated entities and products. He joined BGR after seven years with the House Energy and Commerce Committee. John initially served as a lawyer on the Oversight and Investigations Subcommittee before becoming Senior FDA Counsel on the Health Subcommittee, where he played a leading role in the development, negotiation, and passage of Cures, FDARA, and a number of other bipartisan bills impacting the life sciences industry.



VICE PRESIDENT
JOEL BAILEY
jbailey@bgrdc.com

Joel has more than 15 years of experience in Washington, with more than a decade on Capitol Hill. His expertise includes helping public and private entities navigate Congress and the Executive Branch to achieve their goals. He joined BGR in 2021 after most recently serving as Chief of Staff to Congressman Jimmy Panetta (D-CA), a Member of the House Ways and Means Committee. Prior to this, Joel served as a Director for Federal Affairs for the National Restaurant Association.



VICE PRESIDENT
RAGHAV AGGARWAL
raggarwal@bgrdc.com

Raghav Aggarwal is a seasoned health care policy leader with experience in senior roles within the federal government, including the Department of Health and Human Services and the U.S. Senate Committee on Finance. He is a key figure in shaping drug pricing and health care payment policy and has received prestigious awards for his contributions to federal health care policy.



VICE PRESIDENT
CHRIS KELLY
ckelly@bgrdc.com

Chris Kelly helps clients navigate legislative and regulatory healthcare policy. Previously, he served as Health Policy Director for Sen. Marsha Blackburn (R-TN), advising on the Senate Finance and Veterans' Affairs Committees. He played a key role in Medicare payment reform, pharmacy benefit manager oversight, mental health access, and pharmaceutical innovation. A Nashville native, Chris brings deep expertise in health policy and strong ties to one of the nation's leading healthcare markets.



SENIOR DIRECTOR
RUTH OSINSKI
rosinski@bgrdc.com

Ruth, as Senior Director, assists clients with in-depth research projects and analysis used in strategy development and outreach to policy-makers. Ruth joined BGR Government Affairs as a policy analyst for the firm's health care practice in 2006 after six years with the National Federation of Independent Business.



SENIOR POLICY ANALYST
SAM TEAGUE
steague@bgrdc.com

Sam is a Senior Policy Analyst at BGR Group, where he works on domestic policy issues in health care, infrastructure and commerce. He joined the BGR Government Affairs team in 2016, after working as a research clerk at the firm. Prior to joining BGR, Sam performed research for Indian River Advisors, LLC, and interned at the American Continental Group.