

Founded in 1991, BGR is a privately-owned, bipartisan consulting firm, specializing in government affairs and public relations, with offices in Washington, D.C.; Austin, Texas; London; and Beijing.

BGR has a team of accomplished policy experts, public opinion influencers, issue advocates and business transaction allies that works together to achieve our clients' desired outcomes. Our firm's professionals combine decades of private sector, White House, Administration, Capitol Hill, political campaign, and public affairs experience.

BGR clients include Fortune 500 companies, trade associations, non-profit organizations, issue-oriented coalitions, academic institutions, health care providers and product manufacturers, as well as foreign, state, and local governments.

Our commitment to zealously advocating for our clients and delivering results has led to our consistent ranking as one of the top lobbying firms in Washington, D.C.

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## INTERNATIONAL PRACTICE

BGR's international bipartisan lobbying practice specializes in providing advocacy, public relations and strategic advice for a wide range of clients, including governments, businesses, non-governmental organizations, civil society groups, opposition political parties and coalitions, trade associations, and private individuals.

BGR helps clients navigate the complex business, government, think tank, media, and public policy environment in Washington and helps American and international clients develop and execute strategies for success in key foreign markets. We advocate directly to the U.S. government, develop strategies to influence policymakers in Washington through thought leaders, draw attention to policy issues through media outreach, monitor and analyze foreign policy developments, and help senior executives develop and implement successful international strategies. We engage directly on behalf of our clients in order to resolve specific business and policy issues.

Our success in international politics and business stems from our longstanding relationships with key government and business decision-makers in Washington and in capitals around the world, augmented by our understanding of the complexities – political, economic, security, cultural, and historical – that shape their decisions.

BGR helps clients understand and engage with the U.S. government, including Congress; the Departments of State, Defense, Treasury, and Commerce; the U.S. Agency for International Development; the U.S. Development Finance Corporation and Export-Import Bank; and state and local government leaders and agencies. We create and execute both targeted and nationwide public relations campaigns; we liaise with multilateral organizations, including the World Bank, the International Monetary Fund, and the United Nations; and we advise clients on potential transactions and facilitate introductions to potential business partners.

BGR's international practice has offices in Washington, London, and Beijing. BGR China was launched in 2017 to meet the growing demand of our international clients to engage more effectively in China and for Chinese clients to expand their footprint in the United States, Europe, and elsewhere.

**Among our international lobbying practice offerings are:**

- **Strategic Initiatives:** BGR has experienced experts who can address unique, complex transnational business or political challenges that often involve multiple countries and jurisdictions and require multiple fields of professional expertise to achieve the best results.
- **Litigation Support:** BGR frequently works as a partner with U.S. and foreign law firms on behalf of clients to enhance a legal strategy that requires expanded outreach to governments, investigative support, and public relations or media management efforts.
- **Support for U.S. Visas:** BGR regularly partners with law firms that specialize in addressing U.S. visa issues and engages directly with U.S. agencies in order to help clients address specific issues or concerns with U.S. visa processing.
- **Sanctions, Foreign Assets Control:** BGR helps clients understand and address U.S. regulatory and sanctions issues under the authority of the U.S. Treasury's Office of Foreign Assets Control.
- **Foreign Assistance Issues:** BGR provides advisory and government relations services to companies, advocacy groups, and non-governmental organizations in the international aid policy area. Our former State and USAID officials provide clients in this area with unique knowledge, skills and abilities to advance their goals.

**Intelligence, Investigations and Security Unit**

BGR also has an Intelligence, Investigations, and Security Unit, led by former FBI agent Tom Locke and former CIA senior operations officer Dan Hoffman. Whether it is due diligence, a discreet investigation in the U.S. or abroad, or a unique security requirement anywhere in the world, Locke and Hoffman are the best in class. With decades of experience in domestic law-enforcement and overseas covert operations, they bring a unique combination of skills and relationships to help clients make better decisions, exercise caution, and proceed understanding the risks. The Unit provides expert advice and advocacy in dealings with the U.S. Justice Department, FBI, CIA, Treasury Department, and other U.S. and international law enforcement and intelligence agencies. The Unit also helps navigate the bureaucracies associated with law enforcement proceedings, investigations, civil actions, and other inquiries and performs corporate background checks, risk analyses, cyber awareness, and due diligence on individuals and organizations. Both Locke and Hoffman maintain a worldwide network of security professionals on whom they can call to cooperate on complex projects.

## INTERNATIONAL PRACTICE TEAM

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