

Founded in 1991, BGR is a privately-owned, bipartisan consulting firm, specializing in government affairs and public relations, with offices in Washington, D.C.; Austin, Texas; London; and Beijing.

BGR has a team of accomplished policy experts, public opinion influencers, issue advocates and business transaction allies that works together to achieve our clients' desired outcomes. Our firm's professionals combine decades of private sector, White House, Administration, Capitol Hill, political campaign, and public affairs experience.

BGR clients include Fortune 500 companies, trade associations, non-profit organizations, issue-oriented coalitions, academic institutions, health care providers and product manufacturers, as well as foreign, state, and local governments. Our commitment to zealously advocating for our clients and delivering results has led to our consistent ranking as one of the top lobbying firms in Washington, D.C.

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HEALTH AND LIFE SCIENCES PRACTICE

Health care today involves a complicated network of state and federal policy, ranging from product approvals and sales to Medicaid and Medicare reimbursement policies. BGR's Health and Life Sciences Practice has earned a reputation of excellence by helping clients navigate this complex course.

We are proud to represent a range of health care providers, trade associations, and innovative companies. Clients large and small depend on BGR for its distinctive knowledge of the health care policy and the regulatory landscape in the U.S. Congress and Executive branch.

Our practice is comprised of individuals who have been in senior decision-making roles in government and involved in multiple legislative and regulatory policy battles. Through our

unparalleled understanding of how the policy, process, politics, and people involved impact outcomes, we consistently provide our clients timely insight, analysis, and strategic counsel. We also effectively advocate on their behalf, whether it be on industry-wide matters or company-specific priorities.

To better serve our clients, BGR has established two bipartisan health care lobbying working groups within our Health and Life Sciences Practice.

The FDA & Public Health Working Group

The FDA & Public Health Working Group, headed by Remy L. Brim, Ph.D., and John Stone, advises and represents a wide range of biopharmaceutical, medical technology, consumer product, and food companies, as well as trade associations, with legislative and regulatory policy matters pertaining to the Food and Drug Administration (FDA), the Drug Enforcement Administration (DEA), the National Institutes of Health (NIH), the Centers for Disease Control and Prevention (CDC), and other government entities with scientific and public health missions.

BRENT DEL MONTE



Brent is Co-Head of the Health and Life Sciences Practice. Prior to joining BGR, Brent was the Senior Vice President for Federal Government

Relations at BIO where he spent a decade as the trade association's lead lobbyist. A lawyer by training, Brent started his Congressional career in the Senate before serving as a Counsel for the House Energy and Commerce

Committee. His primary responsibility was covering FDA matters, spearheading passage of the initial Medical Device User Fee Act (MDUFA) and managing other bills impacting the medical technology sector.

REMY L. BRIM, PH.D.



Remy is Co-Head of the Health and Life Sciences Practice and, along with John Stone, co-leads the FDA & Public Health Work-

ing Group. Remy joined the firm after serving as Senior FDA Policy Advisor to Senate HELP Committee Ranking Member, Patty Murray (D-WA) where she was the lead negotiator for Senate Democrats on all FDA-related legislation, including 21st Century Cures (Cures) and the Food and Drug Administration Reauthorization Act (FDARA), which included MDUFA IV. Previously, she was the Senior Health Policy Advisor to Sen. Elizabeth Warren (D-MA) managing a comprehensive health care portfolio. Remy is a scientist by training, holding degrees in microbiology and molecular genetics as well as a doctorate in pharmacology.

JOHN STONE



John is a Principal at BGR and co-leads the FDA & Public Health Working Group. He joined the firm after seven years with the House Energy and Commerce Committee. He initially served as a lawyer on the Oversight and Investigations Subcommittee before becoming Senior FDA Counsel on the Health Subcommittee, where he played a leading role in the development, negotiation, and passage of Cures, FDARA, and a number of other bipartisan bills impacting the life sciences industry.

CONTACT PRACTICE HEADS:

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The Access & Reimbursement Working Group

The Access & Reimbursement Working Group works with health care organizations such as provider groups and medical product manufacturers, as well as other leading companies and trade associations. The Access & Reimbursement team works on all policy matters pertaining to the Center for Medicare and Medicaid Service (CMS) as well as the state and federal commercial insurance marketplace.

Additionally, this team works directly with CMS to provide clients insights on how to ensure patient access to important treatments and services.

ROBB WALTON



Robb is a Principal at BGR and co-leads the Access & Reimbursement Working Group. He came to the firm after spending nearly five years as the Senior Health Policy Advisor and Counsel for Sen. Bill Cassidy (R-LA), where he managed the health policy team and developed the Senator's health care agenda, including proposals relating to private health insurance as well as Medicaid and Medicare reforms. A lawyer by training, Robb started his career on Capitol Hill working for Sen. Mike Enzi (R-WY) before joining then-Rep. Cassidy's staff when he was a member of the House Energy and Commerce Committee.

DAN FARMER



Dan is Vice President of Policy Analysis and Strategy and co-leads the Access & Reimbursement Working Group. He focuses on product coverage and payment policy matters. Prior to joining BGR, Dan led federal advocacy efforts for the Cleveland Clinic after spending a number of years in various roles within the Centers for Medicare & Medicaid Services (CMS). His health policy career began on Capitol Hill, working for former-Rep. Zack Space (D-OH) on the Energy and Commerce Committee.

JOEL BAILEY



Joel is a Vice President with BGR's Health and Life Sciences Practice. Joel has more than 15 years of experience in Washington, with more than a decade on Capitol Hill. He has extensive experience working with, and for, public and private entities helping them navigate Congress and the Executive Branch to achieve their goals. He joined BGR in 2021 after most recently serving as Chief of Staff to Congressman Jimmy Panetta (D-CA), a Member of the House Ways and Means Committee. Prior to this, Joel served as a Director for Federal Affairs for the National Restaurant Association, where he represented the restaurant industry on Capitol Hill.