

Founded in 1991, BGR is a privately-owned, bipartisan consulting firm, specializing in government affairs and public relations, with offices in Washington, D.C.; Austin, Texas; London; and Beijing.

BGR has a team of accomplished policy experts, public opinion influencers, issue advocates and business transaction allies that works together to achieve our clients' desired outcomes. Our firm's professionals combine decades of private sector, White House, Administration, Capitol Hill, political campaign, and public affairs experience.

BGR clients include Fortune 500 companies, trade associations, non-profit organizations, issue-oriented coalitions, academic institutions, health care providers and product manufacturers, as well as foreign, state, and local governments. Our commitment to zealously advocating for our clients and delivering results has led to our consistent ranking as one of the top lobbying firms in Washington, D.C.

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## COMMERCE PRACTICE

BGR's Commerce Practice is a bipartisan leader in Washington and state capitals advocating for our clients on a range of issues including high-speed broadband, consumer data and privacy, transportation, oil and gas, and next generation technologies such as semiconductor supply chains, artificial intelligence, and quantum computing.

Clients turn to BGR to connect federal and state lawmakers and the companies that drive innovation. We translate their successes in a way that policy makers can understand. The BGR team closely monitors and impacts debates in Congress and state capitals around issues including privacy, next generation wireless and broadband networks, and spectrum policy. Success to us is clear: getting the results our clients need.

BGR's extensive background in transportation policy and strong relationships on Capitol Hill and in state governments have made us a leading voice for stakeholders in this vital sector. Our clients in the aviation, automotive, rail, shipping and mass transit industries rely on BGR to educate political leaders to help them understand that these industries are vital to domestic and international commerce.

BGR also works with energy clients to navigate regulations and legislation that promote an "all of the above" energy strategy. While traditional energy products strive to become cleaner, existing sources like nuclear, renewables and other energy efficient strategies hold incredible promise to fulfill the demands of industry and communities nationwide.

Across the spectrum of commerce-related issues, BGR has a successful track record of positioning our clients to achieve success.

### CONTACT PRACTICE HEADS

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## COMMERCE PRACTICE TEAM

### ERSKINE WELLS, PRESIDENT AND PRACTICE CO-HEAD



In addition to being the president of BGR, Erskine also leads BGR's Commerce and the Defense and Aerospace Practices. Erskine represents clients with interests in telecom, defense, transportation, financial services and appropriations before Congress, the Administration and state and local governments.

He works closely with clients ranging from wireless and cable businesses to international electronics and global shipping companies and is known as a substantive policy expert with connections throughout government. Prior to joining BGR, Erskine served in the office of Sen. Roger Wicker (R-Miss.) in various capacities, including deputy chief of staff and military legislative assistant in both his House and Senate offices.

### JONATHAN MANTZ, PRACTICE CO-HEAD



Jonathan leads the firm's Democratic outreach efforts both on Capitol Hill and in state capitols across the country. In this capacity, Jonathan works with Fortune 500 companies, start-ups, non-profits, and research institutions by utilizing his experience and expertise to provide a wide range of services in government relations and public affairs. He is a member of the Finance Committee of the Democratic Governors Association and previously served as a Business Council member of the U.S. Conference of Mayors.

### JENNIFER LARKIN LUKAWSKI, PRINCIPAL



Jennifer provides strategic counsel on a wide range of complex legislative and regulatory issues and is particularly skilled at identifying third-party stakeholders to build outside coalitions in furtherance of specific policy goals. Prior to joining BGR, Jennifer served as Director of House Relations at The Heritage Foundation, where she was responsible for educating members of Congress and staff about the think tank's mission, as well as its latest research and policy solutions. Communicating with senior House leadership and committee staff was an important part of her role. Jennifer previously served as the Executive Director of the Republican Study Committee (RSC) – formerly referred to as the Conservative Action Team (CATs).

### ANDY LEWIN, PRINCIPAL



Andy provides strategic counsel to clients in the commerce and financial services industries and serves as a point person for the firm's outreach to moderate Democrats in both the Senate and House. Prior to joining BGR, Andy spent three years as Assistant VP for government and industry affairs at Zurich

Financial Services, where he focused on regulatory reform, natural catastrophes, taxation, climate change and terrorism risk insurance. Before joining Zurich, Andy served as legislative director for Rep. Dennis Moore (D-KS), who was then chairman of the House Financial Services Subcommittee on Oversight and Investigations. Also, he served as legislative director for Rep. Max Sandlin (D-TX).

### JUSTIN RZEPKA, PRINCIPAL



Justin performs a key role in BGR's robust Commerce practice that includes telecommunications, technology, transportation, infrastructure and energy. He advocates before Congress, the administration and Independent Agencies. Justin has more than 17 years of policy and political experience on Capitol

Hill and in the private sector. He joined the firm after spending more than nine years working at NCTA – The Internet & Television Association.

### BILL VINEY, PRINCIPAL



Bill assists the firm's clients in using the legislative process to impact federal policies and helps them secure federal funding, both through the legislative process and directly through federal agencies. An appropriations expert, Bill is responsible for overseeing appropriations initiatives for BGR's clients and

has built a reputation as a leading advocate for municipalities as well as nonprofit and corporate clients.

### PETE LANDRUM, VICE PRESIDENT



Pete is a Vice President at BGR Group. Prior to BGR, Pete served as Sen. Jeff Sessions' (R-AL) Senior Defense Policy Advisor for a decade. He advised the senator, the Alabama Congressional delegation, and the Senate Armed Services Committee with a focus on the National Defense Authorization Act, the

appropriations process, foreign relations, veterans affairs, state and local government matters, and other elements.